

# Share, business and intangible asset valuations

Whether your goal is to create, protect or report value, understanding the value of your business and its value drivers are key commercial considerations.

Valuations are often complex and sensitive to economic conditions, industry drivers and individual business circumstances. Our valuation experts can deliver advice tailored to your requirements and provide you with a

robust, defensible and independent valuation. We offer expert valuation support and advice in disputes, and for transactions, regulatory and administrative matters – valuing businesses, shares and intangible assets.





### Create value

#### **Transactions**

- Bid support
- Transaction structuring
- Non-cash payments
- Fairness opinions
- Related party transfers

#### **Strategy**

- Growth strategies
- Performance improvement
- · Capital allocations
- Strategic alliances
- · Share based compensation

#### **Intellectual property**

- Brand value analysis
- · Licensing agreements
- Royalty rate setting

### Report value

#### **Accounting and tax**

- Purchase price allocations
- Impairment reviews
- · Related party transfers

#### **Fund management**

Net asset value reporting

### **Protect value**

#### **Disputes**

- · Relationship property
- Contractual
- Mergers and acquisitions
- Shareholder
- Taxation
- Intellectual property

#### **Distressed businesses**

- Value break calculations
- Restructuring options analysis
- Security review
- · Related party transfers
- Stakeholder negotiations

# Valuable decisions, valued insights



#### **Extensive valuation experience**

Our team has collectively performed more than 500 valuations of shares, businesses, and intangible assets for many different purposes. We have valued businesses of all sizes and at all lifecycle stages, from early stage start-ups to established companies, including those in financial distress.



#### **Technical expertise**

While our approach is commercial and pragmatic, this is underpinned by strong technical expertise. We use a variety of different methods to assess value. Our work is frequently reviewed and accepted by other valuation advisors, tax and other regulatory bodies, and the Courts.



#### **Broad industry expertise**

Understanding the drivers behind valuation creation and destruction in different industries is critical. We are experienced in providing valuation advice in a wide range of sectors, from primary to knowledge based industries. Our industry knowledge supports the advice we deliver.



#### A tailored approach

We don't believe one size fits all. Different processes and reporting are required for specific situations. We take the time to understand your business or organisation to tailor our services accordingly. Our valuations range from desktop reviews to full expert reports for Court.



## Financial advisory services



#### **Corporate finance**

- Lead advisory
- Transaction support
- Capital markets
- Due diligence review
- · Financial modelling



#### **Recovery & reorganisation**

- · Lender reviews
- Asset recovery
- Tracing assets
- Business turnarounds
- Receiverships
- Liquidations
- Voluntary administrations



#### Forensic accounting

- Economic damages
- Loss of profits
- Asset tracing
- Books and records reconstruction
- Arm's length review of transactions
- Accounting rules interpretation
- Fraud investigation



#### **Business valuations**

- Shares
- Businesses
- Financial instruments
- Intangible assets and intellectual property
- Purchase price allocations
- Impairment reviews
- · Cost of capital
- Royalty rate setting
- · Pricing analysis

### **New Zealand**

- One national, fully integrated firm
- A member firm of Grant Thornton International Ltd



#### 3 offices

Auckland, Wellington and Christchurch



250+

staff nationwide



5.000+

clients nationwide



**37** partners

Global



US \$5.76bn

(2020 revenue)



58,000+

peopl



750+



136 countries



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